



專業創新

價值分享

2012 Pontex Group Business Prospect
Investor Conference

Lecturer: Dr.Ku Shaotu, CEO



精進創新

永續邦泰

ISO 14001 · ISO 9001 · ISO 13485 · GMP



Company Profile

- Established in 1982
- Capital: NT\$2.19 billion (excludes overseas and subsidiary)
- Listed in OTC market in 2002
- Global employees: around one thousand

Global subsidiaries :

- Chin Hsiang Light Ray Co., Ltd (Taiwan)
- ChangMing Polyblend Co., Ltd (Guangdong)
- Pontex Ningbo Nano Enterprise Co., Ltd (Zhejiang)
- Pontex Australia Pty Ltd (Brisbane, Australia)





Business divisions



綠寶

Sports equipment
injection molding

High Value Composite
Materials

Engineering plastics
Composite Materials

Medical Consumable
Products
Nano-tech health
care products

International business
division

Wood Plastic Composite
Materials



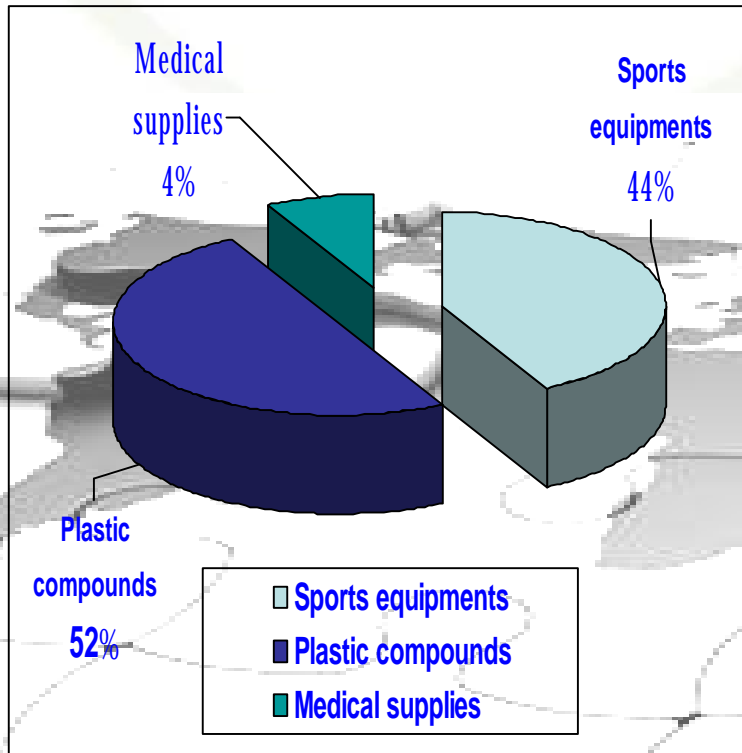
2012 Sales objective of three primary divisions

| Division | Orders on hand | Ratio | Sales objective | Ratio |
|-------------------|-------------------------------|-------|-------------------------|-------|
| Sports equipments | Over NT\$900 million | 53% | NT\$1.0 billion | 44% |
| Plastic compounds | Over NT\$750 million | 45% | NT\$1.2 billion | 52% |
| Medical supplies | Over NT\$30 million | 2% | NT\$0.1 billion | 4% |
| Total | Over NT\$ 1.68 billion | | NT\$ 2.3 billion | |

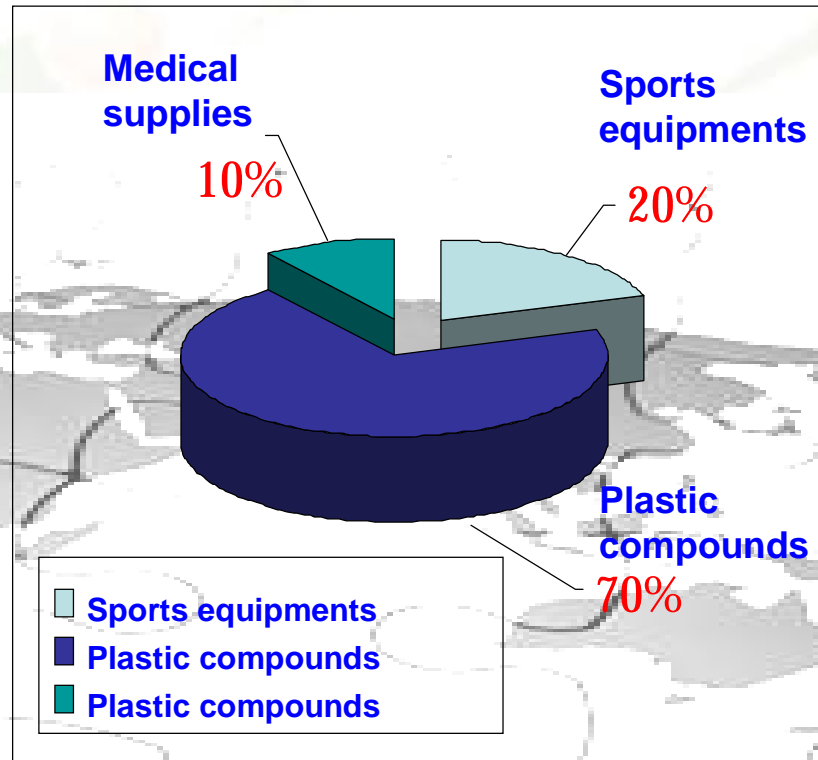


Development trends of three divisions

Sales objective proportion of 2012



Sales objective proportion in long term (based on 10 billion sales volumes)





Description of three primary divisions' 2012 prospects





專業創新

價值分享

The world position of Pontex sports equipments division



- ? One of the most important NIKE's global suppliers
- ? The biggest outsole Asian manufacturer for NIKE's spike shoes
- ? The largest scales of precision injection molding machines in Asia



精進創新

永續邦泰

ISO 14001 · ISO 9001 · ISO 13485 · GMP



專業創新

價值分享

The largest scales of machinery in Asia :
Equipped more than one hundreds of facilities in Taiwan and China, Pontex is able to satisfy the demands from NIKE and global customers with over 10 millions pairs annual capacity.



精進創新

永續邦泰

ISO 14001 · ISO 9001 · ISO 13485 · GMP



專業創新

價值分享

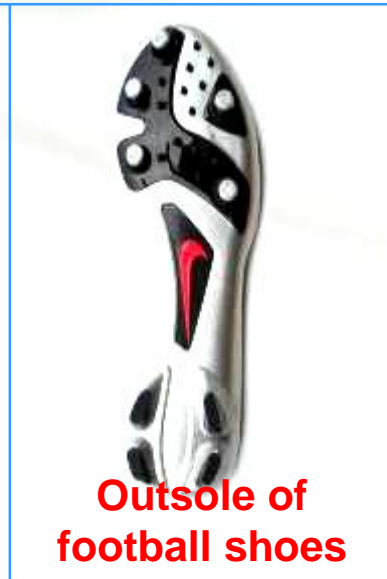
Five major sports products in 2012



Outsole of soccer shoes



Outsole of baseball shoes



Outsole of football shoes



bnew product

Outsole of golf shoes



Parts of basketball shoes

精進創新

永續邦泰

ISO 14001 · ISO 9001 · ISO 13485 · GMP



The business position of Pontex plastic compounds division

- ? One of the top three enterprises in Taiwan plastic compound industry
- ? The delegate of MOEA's High-End Petrochemical Strategic Alliance
- ? The one and only pioneer in Asia who develops and continuously expands the facilities for both high value engineering plastic and wood-plastic composite



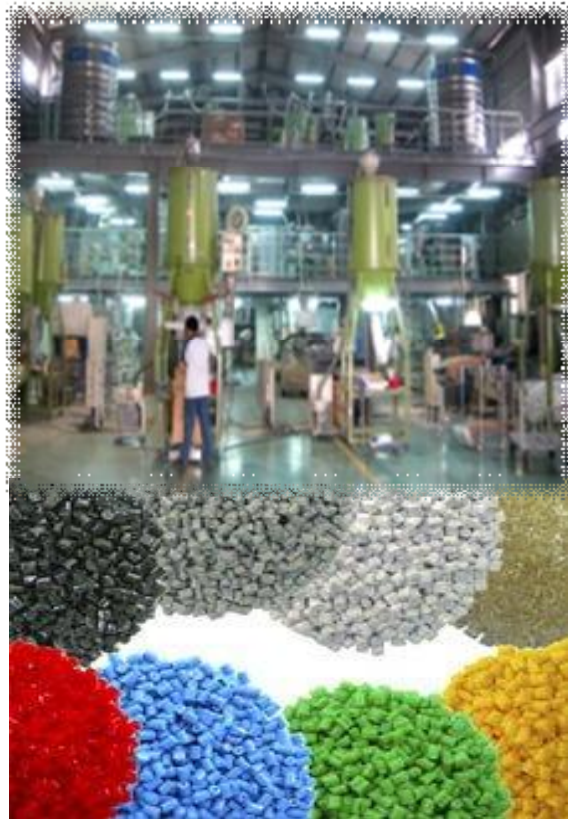


專業創新

價值分享

Annual capacity 28,000 tons workshops

1st plastic compound plant



2nd plastic compound plant

(WPC production lines of 1st phase)



3rd plastic compound plant

(new)

Germany WMP superlative extrusion facility will be set up and start production in Q2



精進創新

永續邦泰

ISO 14001 · ISO 9001 · ISO 13485 · GMP



Five major plastic compound products in 2012

| | | | | |
|---|--|---|---|--|
| <p>NEOPET WPC pellet</p> <ul style="list-style-type: none"> ▫ PVC base -for indoor decoration ▫ PP/PE base-for outdoor application | <p>NEOPET Elastomer compound material</p> <ul style="list-style-type: none"> ▫ stable supply and competitive price ▫ accept custom-made order | <p>Halogen free flame retardant TPU</p> <ul style="list-style-type: none"> ▫ quality validated by famous enterprise and used on American solar products | <p>PLA compound material</p> <ul style="list-style-type: none"> ▫ Heat resistance 100°C ▫ high mechanical strength ▫ bio-degradable | <p>Engineering plastic compound material</p> <ul style="list-style-type: none"> ▫ PC ▫ PP ▫ ABS ▫ NYLON |
|---|--|---|---|--|





The process and application of NEOPET WPC pellet



The advantage and opportunity of Pontex medical division



- ? **The only pharyngeal intubation guide device GMP manufacturer in Taiwan**
- ? **Quality surpasses Pentax Japan; price is competitive in the world**
- ? **Obtained USA invention patent, Japan and China product patent. (Taiwan patent pending.)**
- ? **High margin product.
Get more profit through revenues**



**Subsidiary, Chin Hsiang Light Ray, is in charge of production
Parent company, Pontex, is in charge of sales and marketing**



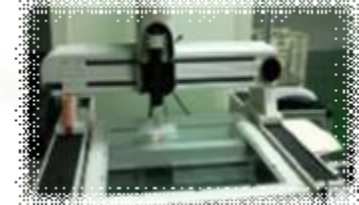
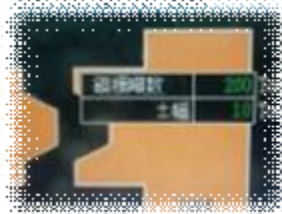
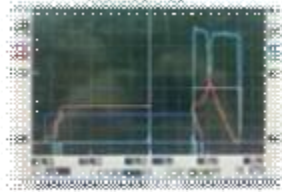
專業創新

價值分享

Pontex Group Chin Hsiang Light Ray GMP medical factory



- GMP factory approval On April 3, 2012
- 100 thousand pieces annual capacity for 1st production line
- Mass production of pharyngeal intubation guide device from April



精進創新

永續邦泰

ISO 14001 · ISO 9001 · ISO 13485 · GMP



Brief introduction of pharyngeal intubation guide device

p Developed under MOEA's Technology Development Program in Sep. 2010

p Awarded ISO13485 certificate in Nov. 2011

p Obtained USA product invention patent in Mar. 2012

p GMP factory approval On April 3, 2012



p High tech medical device integrated the monitor screen for intubation

p Surpass Pentax's product in features : Three independent tubes, esophageal tube, aspirator tube and endotracheal tube, are easier to suck, intubate, withdraw and clean.



Packaging under Light Ray brand name



Class I medical device

PONTEX

Rapid and steady growth of Pontex golden age



The end
Thank you !

Q&A

